How fantastic that our flagship agricultural event of the year, the Royal Welsh Show and so many of this year’s regional summer shows, have yet again enjoyed good attendance figures and record numbers of entries. This was no doubt helped by what has been one of the warmest summers for many years, with the weather welcomed by many Welsh farmers who were able to tackle all those dry-weather tasks in good time.

As always we had a busy four days at the Royal Welsh, with Ministers hosting a number of events and making some significant announcements including the launch of the Wales Animal Health and Welfare Framework. To find out what this means for the industry, turn to Page 11.

The Welsh Government pavilion attracted many farmers wanting to discuss a wide range of issues and initiatives with our staff. Top of the agenda for many, were queries on what they can expect when the new Basic Payment Scheme (BPS) replaces the Single Payment Scheme in Wales from January 2015. We recently published a new information leaflet on this subject. To find out more see Page 6-8.

We’re delighted that such a large number of farmers submitted their SAF application online for the first time this year, but if you still haven’t signed up, and you need more guidance on making the switch, you’ll find out everything you need to know on Page 5.

One of the highlights of the Royal Welsh was the reception attended by Rebecca Evans, our recently appointed Deputy Director for Agriculture & Fisheries, when she congratulated the first intake of 14 young candidates for the Farming Connect Agri-Academy Junior Programme. For many of them, meeting the Deputy Minister was their first taste of the profiling and networking opportunities they will have through this initiative, which is designed to inspire 16–19 year olds in Wales to consider a rewarding and interesting career within food and farming. See Page 14 for an update on their progress.

On Page 3, the Deputy Minister shares with us her views on the challenges and opportunities that lie ahead for the farming industry in Wales.

As we head into autumn, and hopefully to continued good weather, I do hope you find this latest edition of Gwlad informative.
Vision for the future

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EBECCA Evans was recently appointed as Deputy Minister for Agriculture and Fisheries in the Welsh Government. Here she shares with us her vision for thriving farm businesses in Wales and her plans for working in partnership with the industry.

“My recent appointment as Deputy Minister for Agriculture and Fisheries in the Welsh Government came at an opportune moment.

Attending the Royal Welsh for three days so very early on in my new role gave me an excellent opportunity to meet a large number of people within the industry or with links to it, to listen hard, and to learn about the challenges and the opportunities that lie ahead.

During the Show, I had the privilege of launching the Farming Connect Agri Academy Junior Programme for young people between the ages of sixteen and nineteen keen to forge a successful career in agriculture.

The young people selected to join the Academy have the potential to become the future leaders of the industry, and it is important that we support them and others with similar talent to achieve that goal. The Young Entrant Support Scheme has helped more than 600 young people gain a foothold in the industry over recent years and I shall be announcing in the autumn where we go next in relation to support for young and new entrants to the industry. My announcement will be informed by the work of Malcolm Thomas’ report on ‘The Next Generation into Farming’.

Through the summer months I have been building on the knowledge I gained in my first few weeks in the job with a series of visits to farming businesses across Wales representing each of the key farming sectors. I heard much more about the existing challenges and those that lie ahead. CAP reform, prices, ensuring that we make real progress in raising standards through our new animal health and welfare framework, and the pressures on our natural resources are just a few of the issues raised with me, and I want to work in partnership with you to address them.

I will continue to listen carefully to what I am being told and will seek to ensure that our policies allow us to work smarter and in partnership with the industry to deliver the support farming businesses need to become sustainable and resilient. I am convinced that we share the same vision of thriving farm businesses that are capable of balancing the vitally important needs of food production and environmental stewardship.

I am very much looking forward to meeting with many more of you over the coming months as we work together to create a bright future for the industry, for farming families and those youngsters from the Junior Agri Academy I was so pleased to meet in Llanelwedd a short while ago.”

Consultation on new Agricultural Advisory Panel

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HE Deputy Minister for Agriculture and Fisheries recently launched a 12 week consultation on the proposed constitution and functions of a new Agricultural Advisory Panel for Wales.

The new panel is being set up as a result of the Agricultural Sector (Wales) Act 2014, which was introduced following the UK Government’s decision to abolish the Agricultural Wages Board for England and Wales last year.

The remit of the panel will be to support the development and sustainability of the agriculture industry by retaining the current level of protection for agricultural workers in Wales and by promoting skills development and career progression.

The Deputy Minister is encouraging people across Wales to take part in the 12 week consultation which will close on 30 October 2014. Rebecca Evans said:

“A well trained, highly motivated workforce is essential for a resilient and sustainable agricultural industry.

“By recognising the importance of skills and providing incentives for additional training, the panel will play a central role in the development of Wales’ agricultural industry. This underpins our vision of a professional, profitable, sustainable agriculture sector, delivered by a motivated and well trained workforce.

For further information, please e-mail: SLMenquiries@wales.gsi.gov.uk, telephone: 08456 000 813 or to download the consultation visit www.wales.gov.uk/environmentandcountryside

Reminder – recording of older sheep tagged before 2010

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HEEP keepers moving older sheep tagged before 2010 are reminded of the additional movement recording requirements which come into force from 1 January 2015.

Sheep sent direct to slaughter, can continue to be moved by batch recording. However, from 1 January 2015, for all other moves, the individual tag numbers of sheep tagged before 2010 must be recorded on the movement document (AMLS1) by the keeper, market and recipient. Failure to comply with sheep Cross Compliance requirements could cause financial penalties being applied to the Basic Payment Scheme and Rural Development area based schemes.

If you require further information, contact members of the Farm Liaison Service. Contact details can be found on page 4 or contact the Animal ID helpline on 01267 245022 sheepEID@wales.gsi.gov.uk
From the many discussions FLS team members had with farmers at this summer’s regional agricultural shows, it’s clear that some of you would like more clarification on the numerous changes which we know will affect our industry in the coming months.

The introduction of the new Basic Payment Scheme which comes into force on 1 January 2015 is a key concern for many, but turn to pages 6-8 and you may find your questions answered.

This issue of Gwlad addresses a number of other important topics ranging from:

- New greening requirements
- Registering Ecological Focus Areas
- Active farmer test
- National reserve
- Change to moorland classification

But if you still have any queries, please remember that members of FLS are only a phone call away, or you can call in and see us.

**Sole Occupancy Authority**

Can I remind you that the TB Pre Movement Testing exemption for Sole Occupancy Authorities (SOAs) is being removed from the **end of September 2014**.

If you need further guidance, contact the Animal Health Veterinary Laboratory Agency on 03303 038268.

**SAF 2014**

Rural Payments Wales staff are currently processing SAF 2014 applications. Why not check the progress of your application at RPW On-line. It is also vitally important that if you receive any Welsh Government letters regarding your application you respond immediately, to avoid risking a delay to the processing of your application.

**National Insurance number**

By now you should have received a letter referring to the ‘Collection of National Insurance numbers’ which needs your urgent response. For more information, see the article on Page 8.

**Sheep keepers**

Additional information will need to be included on sheep movement licences for all ewes born before 2010. Please refer to the article on Page 3 for more information.

**GLASTIR**

Keep up to date with Glastir developments on the Welsh Government website [www.wales.gov.uk/glastir](http://www.wales.gov.uk/glastir) and it is important that existing Glastir contract holders take note of the article on page10 regarding breaches discovered during inspections.
Track the progress of your SAF 2014 and prepare for SAF 2015

Did you know that even if you did not submit your Single Application Form online in 2014, you can still view your form and track its progress via RPW Online?

Now is a good time to get used to RPW Online, so you’ll be ready for the online SAF 2015 and all its benefits, including helping you to avoid errors on your claim.

Other reasons to go online this autumn include:

• our interactive maps show how your field parcels are split between the different Basic Payment Scheme payment regions and Land Cover Classifications;
• update your customer details with your National Insurance number to make sure you’re eligible for new RPW managed schemes from 2015

All Rural Payment Wales customers are automatically given an RPW Online account. If you have mislaid your activation code, you can request a new one from the Customer Contact Centre.

Farm Liaison Service staff at Merthyr office

Farm Liaison Service (FLS) staff are now available to speak to farmers at the Welsh Government Merthyr Tydfil office from 9am until 4pm every Thursday.

FLS staff are available to speak to farmers about a wide range of topics including the new Basic Payment Scheme, Rural Development Programme, RPW online, Glastir, Farming Connect and Gwlad Online.

You are advised to check the attendance of FLS staff before you travel to see them. To book a prior appointment with staff, please contact them direct or e-mail farmliaisonservice@wales.gsi.gov.uk

Contact details for all FLS staff can be found on Page 4.

AHVLA and Fera merge

The Animal Health & Veterinary Laboratories Agency (AHVLA) will merge with four functions of the Food and Environment Research Agency (Fera) (Bee inspectorate, the Plants Health and Seeds Inspectorate, the Plant Variety and Seeds Group and the GM Inspectorate) to form a new agency called the Animal and Plant Health Agency on 1 October.

The new agency retains its responsibilities on animal health and will continue the work of the AHVLA and Fera to ensure that the Government is better equipped to prevent the spread of diseases in animals and plants, and to respond to emergencies.
Do I need to apply to the Basic Payment Scheme National Reserve?

You do not need to apply if you had a letter in July from Rural Payments Wales informing you that you were automatically eligible for an allocation, as you activated at least one Single Payment Scheme (SPS) entitlements in 2013. You must qualify as an ‘Active farmer’ see article on page x to be able to apply to the National Reserve.

You can apply to the National Reserve if you are a Young Farmer, a New Entrant to Agriculture or have experienced a Force Majeure event or Exceptional Circumstances resulting (for example) in failure to activate entitlements in 2013.

It is possible to apply for both the Young Farmer and New Entrant category, but you will only be awarded entitlements from one. They will be valued at the average rate for the payment region, in the year they are allocated.

- To apply for the Young Farmer category you need to be no more than 40 years of age in the year you apply for the Basic Payment Scheme (BPS), and must have started farming in your own right as the head of a new holding in the five years before submitting an application.
- The New Entrant to Agriculture category is available to farmers who have started farming in their own right in the two years before submitting an application for the BPS.
- If as a result of a Force Majeure event or Exceptional Circumstances, you have not been able to activate at least one SPS entitlements in 2013, which could affect your initial allocation of BPS entitlements you may qualify for this category.

If there is sufficient budget available to meet demand, successful applicants from the Force Majeure/Exceptional Circumstance category will either be allocated additional BPS entitlements or have the value of their BPS entitlements increased, to put them back in the position they would have been in had the Force Majeure event or Exceptional Circumstances not affected them.

Proof of production

You can apply for an allocation of BPS entitlements if you have never held (owned or leased in) Single Payment Scheme (SPS) entitlements in any EC Member State, but can prove on 15 May 2013 you produced, reared or grew agricultural products through:

- Harvesting
- Milking
- Breeding animals
- Keeping animals for farming purposes
- Other.

You can also apply for an allocation of BPS entitlements if you did not receive a 2013 SPS payment, but can prove on 15 May 2013 you were producing at least 5 hectares of:

- Fruits
- Vegetables
- Ware potatoes
- Seed potatoes
- Ornamental plants.

Alternatively you can apply for an allocation of BPS entitlements if you did not receive a 2013 SPS payment, but can prove on 15 May 2013 you were:

- cultivating vineyards

To apply for an allocation of entitlements under these circumstances you should use the National Reserve Application Form.

The best way to apply for the National Reserve is through RPW Online. Alternatively you can apply for a paper copy of the BPS Entitlement Application Form from the Customer Contact Centre. This will be available on request from 3 November 2014 to enable early applications to be considered and in-principle decisions to be notified from March 2015.

You will have to submit your Single Application Form by 15 May 2015, in order to be allocated any National Reserve entitlements you are entitled to. Late submission of either of these forms could result in financial penalties of up to 4% of your 2015 payments, for every working day up to the 9 June deadline. Forms received after this date cannot be accepted.

You can only apply to Rural Payment Wales for entitlements for your land in Wales. To apply for entitlements for your land in England you will need to contact the Rural Payments Agency.
How do I qualify as an ‘Active Farmer’?

From 2015 you will be allocated, or be able to activate, BPS entitlements and apply for certain Rural Development support only if you are an active farmer.

You will qualify if:
you are a farmer undertaking farming and land management activities on eligible land that is at your disposal/in your control and your business does not operate any of the following: railway services: airports, waterworks, real estate services managed on a fee or contractual basis, permanent sport and recreational grounds.

You may not qualify if:
you operate any of the following: railway services: airports, waterworks, real estate services managed on a fee or contractual basis, permanent sport and recreational grounds and you cannot satisfy at least one of the following criteria

• The amount of Direct Payments (for 2015 use 2014 SPS) is at least 5% of your receipts obtained from non agricultural activities. To satisfy this test you will need to submit a letter from a chartered accountant confirming that they have examined your accounts and can confirm that you satisfy this test.
• Your total agricultural activity receipts are at least one third of your total receipts. To satisfy this test you will need to submit a letter from a chartered accountant confirming that they have examined your accounts and can confirm that you satisfy this test.

If you are not yet online, you will need to complete the Unique Identifier Capture Form instead. Whichever route you choose, you need to respond as soon as possible to make sure you are eligible for new Basic Payment Scheme and other CAP schemes from 2015.

If you do not know your National Insurance number you can request this information from HMRC. You can do this online at www.gov.uk/national-insurance or by calling their helpdesk on 0300 200 3502. Their phone lines are open from 8.30 until 17.00 Monday to Friday.

If you would like to request access to RPW Online or request a National Insurance number collection form, please call the Rural Payments Wales Customer Contact Centre on 0300 062 5004.

Information about the Basic Payment Scheme is also available at www.wales.gov.uk/cap
New greening requirements

The new Basic Payment Scheme (BPS) includes a greening payment. This is for undertaking agricultural practices beneficial for the climate and the environment and is a compulsory requirement. Rural Payments Wales issued ‘Your Guide to the Greening Rules in Wales’ in August 2014, which was sent to all farmers known to have arable land, and provides full details of greening requirements. If you did not receive your guide you can call the RPW Customer Contact Centre or find it on the website.

There are four elements to greening and the rules which apply to your farm depend on how much arable land you have:

• Maintaining permanent grassland, the rules require that no more than 5% of the total permanent grassland in Wales can be ploughed. If we find that the level of permanent grassland is reducing towards this level it may be necessary for farmers who have ploughed permanent grassland to reinstate it and there may be restrictions on how much permanent grassland can be converted to arable use in future years to avoid any further reduction.

• The protection of: Special Area of Conservation, Special Protection Area and biological Site of Special Scientific interest (SSSI) (excluding those designated for geological / earth science features) is now included in the Greening requirements as no ploughing or conversion to arable use of these areas is allowed in any circumstances.

• Crop diversification, you will need to grow 2 different crops if you have between 10 and 30ha of arable land and 3 different crops if you have more than 30ha of arable land. In certain circumstances exemptions to this apply, the Guide explains what the exemptions are and which crops qualify as diverse.

• Establishing Ecological Focus Areas (EFAs), see our article on registering your EFAs for further information on what qualifies as an EFA and what you must do to register them with us.

Land that is growing arable crops or has been used to grow arable crops in the preceding 5 years will be classified as arable land. This land can be used to grow grasses or herbaceous forage (clover, etc.).

The impact of greening requirements on Glastir is currently being reviewed. Where appropriate we will write to contract holders informing them of any impacts and information will be published on the Welsh Government website and in future editions of Gwlad.

Farmers who do not comply with the greening requirements could lose up to 30% of their BPS payments and from 2017 the rules concerning penalties for greening are extended so that additional financial penalties could be applied to their BPS payment depending on the level of breach. If farmers are found to have under declared arable land to avoid greening requirements, further financial penalties could be applied.

Register your Ecological Focus Areas to qualify for greening

We have written to all Rural Payments Wales customers with arable land about registering Ecological Focus Areas (EFAs). Rural Payments Wales issued ‘Your Guide to the Greening Rules in Wales’ in August 2014, which provides full details of greening requirements. The guide is also available on the website.

EFAs are a requirement for the greening component of the new Basic Payment Scheme. They apply to farms with more than 15ha of arable land. There is an exemption for farms with more than 75% permanent grassland or where more than 75% of arable land is grassland, providing the remaining arable land does not exceed 30ha.

Farmers will need to ensure that at least 5% of arable land is allocated as EFAs. The following features and areas are included:

• land lying fallow
• hedges
• traditional stone walls
• areas of short rotation coppice with no use of mineral fertiliser and/or plant protection products
• afforested areas which were used to claim Single Payment Scheme in 2008
• areas with nitrogen fixing crops

All of these features must be on or adjacent to arable land with the exception of short rotational coppice and afforested areas.

Farmers must notify Rural Payments Wales about any EFA features currently on their land as explained in the guide. Where Field Maintenance Forms are required they should be submitted before 31 October so they can be mapped in time for the Single Application Form 2015.
Changes to moorland classification

Changes to how certain types of land will be categorised for payment under the Basic Payment Scheme have been recently announced by the Deputy Minister for Agriculture and Fisheries, Rebecca Evans.

At the beginning of the year the Welsh Government set out how it intended to allocate CAP Pillar One payments to farmers in Wales. These decisions followed an extensive consultation period and were submitted to the European Commission at the beginning of August.

While no significant changes are being made to these proposals, the Deputy Minister has decided, in consultation with industry bodies, to amend the classification of moorland. The classification of moorland will be based on the plant species commonly found growing there, rather than the initial proposals which meant land could only be classed as moorland if certain plants were not found growing there.

You should have received a letter which outlines the detailed changes.

Glastir

Glastir Entry 2015 Applications

If you have received a 2015 application pack please ensure that it is submitted before the 30 September 2014 deadline, applications received after this date cannot be accepted.

Please accompany the application form with maps and any supporting documents so that your contract can be processed as quickly as possible.

Glastir Commons 2015

Applications for a Glastir Commons 2015 are now being processed. Please contact your Commons Development Officer if you have any issues or queries regarding your Glastir Commons 2015 Contract.

If you receive queries from Rural Payments Wales in relation to your Glastir application please respond to them promptly, to avoid delays in processing your application, as all contracts must be signed and returned to Rural Payments Wales by 31 December 2014.

Glastir Capital Works

If you have a Glastir contract, capital works under Glastir Entry must be completed within the first 2 years of the contract and capital works under Glastir Advanced should be completed in the year specified in the contract. Financial penalties may be applied if these works have not been completed in time.

Glastir Efficiency Grants

The following table gives the final date for receipt of claims for works carried out under an approved Glastir Efficiency Grant contract.

Extensions to claim beyond these dates cannot be granted.

<table>
<thead>
<tr>
<th>Final date for receipt</th>
<th>Items to be claimed</th>
</tr>
</thead>
<tbody>
<tr>
<td>31 Oct 2014</td>
<td>Manure and slurry stores and associated works approved under a 2013 contract</td>
</tr>
<tr>
<td>31 Dec 2014</td>
<td>All items approved under the Water and Energy themes and machinery items under the Manure/Slurry theme under a 2014 contract</td>
</tr>
<tr>
<td>31 Oct 2015</td>
<td>Manure and slurry stores and associated works approved under a 2014 contract</td>
</tr>
</tbody>
</table>

• All purchases and works must have been completed and payment for the items claimed must have left farmers’ bank accounts prior to claiming. Please ensure that all supporting documents are submitted with the claim to avoid delays.
Pre-Movement Testing cattle before leaving England for Wales could enhance TB control says Deputy Minister

THE Deputy Minister for Agriculture and Fisheries, Rebecca Evans, has listened to concerns of Welsh farmers and written to Defra Secretary of State, Liz Truss. The letter highlighted that farmers in Wales are concerned about the movement of non TB tested cattle from England into Wales and has asked her to remove the pre-movement testing exemption for cattle tested every 3 to 4 years.

In Wales, the annual testing regime is an essential part of the Welsh Governments work to find bovine TB infection quickly. All cattle originating from Wales already have to be tested negative for TB before being moved.

Earlier this year, a number of infected cattle came to Wales from a herd in Cumbria which demonstrated the very real risk that cattle movement poses in the spread of disease. The cost of the Cumbria dispersal sale to the Welsh Government is already over £100,000. This includes costs for increased TB testing and compensation.

Rebecca Evans said: “All herds in Wales are subject to an annual TB test, but as things stand currently, a considerable number of herds within the Low Risk Area in England are only tested once every four years.

“While I appreciate the testing regime in England has been designed to reflect the local disease picture it does mean that cattle can potentially be moved from England into Wales without ever having been tested for TB.”

“One of the primary aims of our TB Eradication Programme is to prevent the disease spreading through cattle movements. Our increased testing regime means that, where there is disease, we are able to find it early and take decisive action to get rid of it as quickly as possible.

“Allowing animals which may not have been tested to move into Wales poses a risk to disease control and could potentially undermine our efforts to eradicate this devastating disease”.

Avoid Losing Glastir Payments

The Rural Inspectorate Wales have reported an increase in breaches found at inspection for Glastir Entry and Glastir Advanced contracts this year. To avoid any penalty, you should periodically read your contract to remind yourself of your commitments. Due to the way we have to deal with financial penalties, any payment reductions will have to be applied retrospectively, which means that a proportion of any previous year’s payments will also be lost.

For example, if an inspection in the third year of a Glastir Entry contract identified that 1 hectare of unsprayed cereals had been grown, rather than the 2 hectares required by the contract, it would result in a 6% financial penalty which would also be applied retrospectively to the start of the contract, even if sufficient cereals had been grown in previous years. In effect, this would mean the third year payment would be reduced by 18%.

More information on payment reductions can be found on the Welsh Government website at:

www.wales.gov.uk/environmentcountryside

More information on payment reductions can be found on the Welsh Government website at:

• No activity or stocking diary kept and/or information inaccurately recorded
• Non-completion of arable options
• Inappropriate option selection (e.g. incorrect location)
• Stocking levels or stock exclusion requirements not being met
• Inappropriate supplementary feeding on habitat land
• Not meeting hedge cutting requirements

If the number of breaches found at inspection continues to increase, then the European Commission is likely to require the Welsh Government to increase the number of inspections it must carry out. This increases the chance of your farm being selected for inspection.

The Welsh Government wants farmers to reap the benefits of Glastir; so it is important that you get in touch with us as soon as possible if you think you are unable to meet any of your obligations. Various means of assistance to help you to understand your Glastir commitments are available, including the Farm Liaison Service, articles in Gwlad magazine and information on the Glastir pages of the Welsh Government website.

You can also contact the Rural Payments Wales Customer Contact Centre and RPW online on 0300 0625004, who will be able to direct you to the appropriate technical support.

HEALTH AND WELFARE
Plans to improve standards of animal health and welfare unveiled

A TEN year framework aimed at improving standards of animal health and welfare across Wales has been published.

The Wales Animal Health and Welfare Framework, which was launched at the Royal Welsh Show, will increase partnership working with the industry and create a more outcome focussed approach that includes improved monitoring and evaluation. It will also form part of the Welsh Government’s ongoing work to strengthen the food chain, support the rural economy and enhance Wales’s natural environment.

The Deputy Minister for Agriculture and Fisheries, Rebecca Evans said: “The way we treat animals, whether they are kept on a farm or live in our homes, is an important reflection of our society’s values and I am keen to ensure we continue to raise the bar when it comes to animal health and welfare in Wales.

“This new framework offers us the opportunity to introduce lasting improvements in health and welfare standards for all animals in Wales. This is vitally important to our food producers and essential in helping us sustain a profitable farming industry.

“I have also published a simplified version of the framework that includes an explanation of our commitments to improve animal health and welfare in Wales and an invites young people to get involved.”

A team of experts has been appointed to support the introduction of the framework and advise the Welsh Government on animal welfare and the prevention, management and eradication of animal disease in Wales.

Peredur Hughes, Chair of the Group said: “As Chair of the Wales Animal Health and Welfare Framework Group, I fully support the Deputy Minister in her aspirations to improve the health and welfare of both farmed and companion animals. Although we already have high standards here in Wales we all have a responsibility to up our game even further if we want to maximise our competitiveness in the world market. Getting children and young people involved helps ensure a sustained approach for the future.”

The appointed panel members are from a range of backgrounds to ensure that the views of livestock keepers, animal owners and the veterinary profession are reflected in the implementation of the framework.

For more information visit: www.wales.gov.uk/ahwframework
From cow to cone – it’s Fablas

A dairy farming family have branched out into the world of ice cream manufacturing and are showcasing their produce at some of Wales’ top events this year, thanks to funding from Creative Rural Communities (CRC), Vale of Glamorgan Council’s rural regeneration initiative.

David and Rhian Rees and their three sons purchased their farm in Michaelston le Pit in 2007. Since then they have developed a farm diversification idea to produce ice cream in order to add value to their milk production. The milk from their Holstein, Friesian and Jersey cows produces a rich base mix that is then embellished with tasty ingredients to produce a range of over twenty flavours. As the ice cream is produced in a unit at Llwynhelig Farm, near Cowbridge their strapline ‘from cow to cone, it’s all our own’ aptly reflects the continuity of the product from inception to completion.

Rhian said: “Making ice cream from our own dairy milk is fun and it brings a freshness to the product. We got in touch with Creative Rural Communities and were successful in applying for a Pride in our Farming Families grant that allowed us to purchase a fully functioning trailer with ice cream transportation facilities.

“As a result we’ve been able to grow the business steadily by attending food markets and outdoor shows. The trailer has given us a great amount of freedom in terms of spreading news of our business at high-profile events in Wales.”

Nia Hollins, Senior Rural Regeneration Officer with CRC, said: “The ice cream made by Fablas is yet another example of the fantastic food produced in the Vale. As the milk and ice cream is produced in Cowbridge, it is a true Vale of Glamorgan product. It’s great to have Rhian, David and the family on board and we’re confident that they will go on to achieve even greater success in the future.”

Fablas ice cream is fast becoming a well recognised brand in the local area, with many other projects funded through CRC keen to support the new business. Community cinemas, including award winning Llancarfan Cinema, now offer Fablas ice cream, along with local cafes, Welsh farmers’ markets and campsites in the neighbourhood. With seasonal flavours ranging from ginger to raspberry pavlova, Fablas ice cream can be found at various locations throughout south Wales, including the company’s ice cream parlour in Victoria Park, Cardiff.

The Pride in our Farming Families project is funded through the Rural Development Plan (RDP) for Wales by the Welsh Government and the European Agricultural Fund for Rural Development. The project which is administered by CRC through Vale of Glamorgan Council aims to support the farming community in the county to diversify in order to help sustain and support farm businesses for future generations.

Fablas ice cream is just one of 13 farming families supported through this scheme, which has seen a total of over £350,000 from the RDP invested in the farming community in the Vale. Other projects funded through the project include Picket Pods, Cowbridge Cabins, and Hendrevennol fruit farm.

To find out more, visit
www.creativeruralcommunities.co.uk
Business boom in rural Ceredigion

Ysgol Fenter y Cardi has given 53 entrepreneurs an opportunity to start their own business in Ceredigion, by giving them a bursary of up to £1,000 and mentoring support to kick start their business idea.

Ysgol Fenter y Cardi is a scheme run by Cynnal y Cardi, the Local Action Group in Ceredigion and funded by Axis 4 of the Rural Development Plan. This scheme has helped people who have never run a business before to have a go by trying something new and innovative. The project provided up to 80% of the costs to purchase essential equipment, marketing materials or training for the business.

George Williams received support via Ysgol Fenter y Cardi. He explains: “I always had an interest in car programming and wanted to start my own business related to car diagnostics, auto servicing and ECU mapping, but I didn’t know if I could do it. I heard about Ysgol Fenter y Cardi and applied for a bursary. I was successful and went ahead to buy equipment which enabled me to start my business ‘GeeWiz’, back in February 2013. Since then I have invested my own funding and purchased additional equipment and I am now working full time.

“The development of the business means that I’ve been able to access markets beyond Ceredigion and Wales. I’m undertaking work on cars and lorries but I’m also programming tractors within the farming sector. The bursary gave me an opportunity to do something I’d always wanted and to make a livelihood from it.”

Another successful applicant was Tŷ Pren, a Workers’ Co-operative set up to construct and provide training in building jointed timber-framed buildings using traditional techniques with a modern approach. They were successful in receiving a bursary for tools and equipment and marketing to promote the new venture.

Jamie Miller, a local farmer and Chair of the Local Action Group which approved the applications adds: “Ceredigion is a predominantly rural county and farming and self-employment makes up a significant part of this economy. Ysgol Fenter y Cardi, with its modest funding, along with further support from Antur Teifi has played an important role in supporting people into employment in various sectors – whether it’s on a full or part time basis. Over 25 full time equivalent jobs have been created so far. It has truly been encouraging to see so many new and varied business ventures emerging in Ceredigion.”

For more information on Cynnal y Cardi and to see a directory of supported businesses visit www.cynnalycardi.org.uk
Exciting opportunities are opening up for the first intake of 14 candidates for the new Farming Connect Agri-Academy Junior Programme, who recently attended their first training weekend near Margam.

Organised by project leader Olwen Thomas of Menter a Busnes, who developed this new initiative in collaboration with Wales YFC, the packed timetable of media training, mentoring and networking has already made a big impression on them.

“What an inspiring time we all had, I can’t wait for the next training session” was the reaction from 16 year old farmer’s son Tudor Roderick from Brecon.

A presentation on leadership by adventurer Tori James, a farmer’s daughter from Pembrokeshire and the youngest woman to have climbed Mount Everest, led to lively group discussions on personal challenges, seeing things through and staying focused, before the candidates attended training sessions on topics ranging from goal-setting and motivation to negotiation skills.

Pembrokeshire farmer Will Pritchard gave the group insight into his career path running a 1,200 cow dairy enterprise, setting up a new business selling Wagyu beef and being a presenter on Radio Pembrokeshire. The candidates also visited Rural Youth Europe’s rally at Margam Park, hosted by Wales YFC, where they gave a presentation on the Agri-Academy.

For many of the candidates, meeting the Deputy Minister at the Royal Welsh Show last July was their first taste of the profiling and networking opportunities they will have through this initiative, which is designed to inspire 16-19 year olds in Wales to consider a rewarding and interesting career within food and farming.

The Deputy Minister had described the first intake as “very talented individuals.”

“The Welsh Government’s aim, through the Farming Connect Agri-Academy and in particular the Junior Programme, is to ensure that we support and develop young people with an interest in rural matters, and make the most of their fresh ideas, energy and enthusiasm,” she told them.

Wales YFC chair, Kate Miles, said that she was delighted with the feedback from candidates following their visit to Margam.

“The first training weekend has been an enormous success and surpassed all our expectations. I’m delighted that Wales YFC has been able to work in partnership with Farming Connect to give this group of young people such practical and beneficial support at this early stage in their career development,” said Kate.
FTON Hill Farm near Chepstow is a 200 acre dairy unit farmed by Paul and Melanie Rymer where they milk 165 Holstein cows yielding 9,000 litres.

All calves are retained as replacement dairy heifers or beef animals. Following the purchase of a large number of cows and bulling heifers over a period of three years, in March 2012 it was decided to investigate Bovine Viral Diarrhoea (BVD) more thoroughly.

In herds with BVD infection present, losses have been estimated from £15 to £600 per cow per year. BVD virus causes losses due to reabsorption of early pregnancies, abortions, and suppression of the immune system making scours and pneumonia in young stock much worse.

BVD is usually transmitted by persistently infected (PI) animals. These are generated when a cow is exposed to BVD infection in the first three months of pregnancy. The PI animal will always carry and transmit the virus, without showing any signs of infection, until they become cases of ‘mucosal disease’, often as adults. Finding and removing PIs is critical in the control or eradication of BVD.

An initial bulk milk BVD antibody test at Ifton Hill was positive, but this could indicate: animals with immunity from historic exposure, previous vaccination or recent active BVD infection. It was decided to proceed with a bulk milk antigen test, which can detect a single PI in up to 300 cows, and also carry out blood antibody screening of groups of 9–12 month old young stock. Twenty cows that were dry or being treated with antibiotics were tagged with ear tissue collecting tags and tested for BVD antigen.

The bulk milk antigen test results were negative indicating that no PIs were milked on that day, and the ‘tag and test’ results from the other cows were also negative. However, individual antibody test results from the young stock of 9-12 months old young stock returned high levels indicating exposure to a PI animal.

During the annual TB test all young stock on farm were subjected to ‘tag and test’. No PIs were found but many PIs die from secondary infections, or get culled before being detected. Young stock may have been exposed to adults or cohorts carrying infection, no longer present on the farm. All calves born were tested for the next 12 months but no additional PIs were found.

Farm boundaries were assessed for biosecurity and at no point were the farm’s livestock in contact with other cattle. Although the farm was to stop purchasing animals except for bulls, a number of small biosecurity risks were identified so it was decided to vaccinate the whole herd on an ongoing basis. The estimated cost of testing and vaccination for the year was £2,829 or £17 per cow versus a conservative nominal cost of BVD at £8,250 or £50 per cow.

Paul states “Knowing that we have no BVD infection on farm gives us peace of mind and we aim to keep it that way by isolating and testing any bought in animals. Calf health has also improved significantly and we have reduced pneumonia antibiotic usage by 80%.”

Eligible farmers registered with Farming Connect can apply for animal health planning through the Whole Farm Service, reclaiming back 80% of the cost. For further information visit www.menterabusnes.co.uk/farmingconnect or call Elliw Evans on 07772 694116.

Farming Connect demonstration farmer Paul Rymer of Ifton Hill Farm says that ‘tag and test BVD’ is an essential tool to ensure good herd health.
Health at housing

TIGHTENING margins for beef producers mean that efficient, productive and profitable enterprises are essential. Winter housing of cattle is a necessity for many producers, but one that can come with a financial cost due to bovine respiratory disease (BRD) in weaned spring-born calves. A 2008 study estimated costs associated with BRD of £82 per affected calf, taking into account vet fees and drugs as well as longer term effects on growth rates. Work in 2005 also indicated lower growth rates due to BRD, which cost producers £30-£80 per animal at risk. Strategies to minimise these losses and reduce the impact of BRD outbreaks can be summarised by the three V’s:

Vaccination – Vaccines that prime the immune system of calves pre-housing can significantly reduce the likelihood of disease and the impact of an outbreak. For maximum efficacy, vaccination should be completed at least two weeks before calves are housed so that protection is in place from the first day of housing. Various vaccination protocols are available so these should be discussed with your vet and reviewed on an annual basis.

Ventilation – Correct patterns of air movement within a shed are crucial if BRD is to be avoided. Warm air from the stock should rise and exit the top of the shed, carrying with it the viruses and bacteria responsible for disease; clean, cool replacement air is drawn in from the sides of the shed. The best way to assess the air flow in a shed is to use a smoke cartridge (available from DIY stores). Fairly basic and inexpensive remedial actions to improve airflow can have a dramatic effect on the health of housed cattle.

VIP treatment – Actions such as weaning, mixing of groups, castration and dehorning can all trigger a stress response that impairs the immune system thereby increasing the risk of a BRD outbreak. Where possible these management actions should be carried out prior to the housing period allowing time for healing and recovery. If possible, ensure that calves are grouped according to age and size, and that trough space is adequate to avoid conflict at feeding. Bedding should be clean, dry and well-drained to prevent increased humidity levels. Minimise the risk of parasitism by treating calves for lice using either a pour-on or injectable product. Choose a product with persistent activity and, ideally, one that will also treat stomach/gut worms.

Take action to ensure that you can minimise or avoid the potential financial losses associated with BRD. Remember the three V’s: Vaccination, Ventilation and VIP Treatment!

Further information on how building design can influence animal health can be found at www.menterabusnes.co.uk/farmingconnect/resources

**Comparable farm profits template**
The Farming Connect comparable farm profits (CFP) template is now available. Developed by the Farmer Innovation Fund Welsh Grazing Group, and the first of nine projects to be completed, this is a useful tool for sheep farmers who are keen to evaluate their flock performance and benchmark their systems. For further information and to download the template visit www.menterabusnes.co.uk/farmingconnect

**Computer clinics**
Good IT skills and computer knowledge is becoming very important in running successful farm businesses. Farming Connect are rolling out a further series of one-to-one computer clinics across Wales to provide hour long mentoring sessions to develop and strengthen computer skills. The service offers flexibility to cover the basics such as surfing the internet and social media up to more advanced business specific skills such as VAT online and spread sheets. Dates and locations are shown on the events diary in this issue of Gwlad. Advance booking is essential. Call Eleri James on 01970 636298 or email: eleri.james@menterabusnes.co.uk www.menterabusnes.co.uk/farmingconnect

**Topical tips**
For this month’s top tips and advice on topical farming issues why not download our sector-specific fact sheets or view our podcasts. You can also catch up with all the latest news from Farming Connect by joining our online community. ‘Like’ us on facebook.com/farmingconnect or ‘Follow’ us on Twitter @farmingconnect
Setting up a rotation for extended grazing

Keith Williams of Hendy, Hundred House has seen grass quality and lamb growth improve as a result of rotational grazing during the summer. As a result of this, and with support from Farming Connect and IBERS Grassland Development Centre, Keith was keen to try rotational grazing of autumn grass to see if he could graze his in-lamb ewes for longer without supplementary feeding in the autumn. He was also keen to look at the effect on spring grass quality and availability.

The flock at Hendy was condition scored (CS) three weeks after tupping and half the ewes with full mouths in CS 3 were selected and put onto a rotational grazing system. Grass was measured using a rising plate meter and rationed to meet the ewe’s energy needs and maintain condition score. All fields close to the lambing shed were grazed first so that they would have three months rest before turning ewes and lambs out in the spring. Ewes were moved from each paddock as soon as sward height dropped to 900 kg DM /Ha pre scanning and 1200 kg DM /Ha post scanning. Initially, they were moved every two to three days but wet weather led to muddy swards.

The ewes were then moved daily to reduce sward rejection. The ewes stayed on the system until high rainfall in January led to saturated soils and a high risk of soil damage. For the rest of the pre-lambing period they were fed silage on a sacrifice area. Had the ground dried out, rotational grazing would have resumed and feeding stopped, but continuous heavy rain prevented this.

The ewes on the rotational grazing system were grazed for five weeks longer than the remainder of the flock, saving five weeks of silage feeding. Maintaining ewe condition is critical to the success of the system, therefore regular monitoring is essential. Most of the ewes at Hendy coped well, with only a few pulled out of the system for additional feeding pre lambing.

After the autumn rotational grazing, the 2014 spring grass quality was high at over 11 ME and growth was not reduced when compared to the ungrazed fields.

The project showed that extending the grazing season by rotational grazing followed with a rest period can reduce silage requirements in the late autumn even on heavy soils without compromising spring growth and quality.

Typical savings from late autumn grazing compared to feeding silage

<table>
<thead>
<tr>
<th>Forage</th>
<th>p/kg DM</th>
<th>Cost of forage – 1 month for 400 ewes pre-scanning (£)</th>
<th>Cost of forage – 1 month for 400 ewes post scanning (£)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Silage</td>
<td>12</td>
<td>1,488</td>
<td>1,934</td>
</tr>
<tr>
<td>Grass</td>
<td>6</td>
<td>744</td>
<td>967</td>
</tr>
<tr>
<td>Saving</td>
<td>6</td>
<td>744</td>
<td>967</td>
</tr>
</tbody>
</table>

Further information on rotational grazing can be found at www.menterabusnes.co.uk/farmingconnect/resources

In lamb ewes grazing at Hendy in January this year.

visit www.menterabusnes.co.uk/farmingconnect or call 01970 636565
Improving productivity and saving money

A Welsh family farming partnership has been able to introduce flexibility into its sheep-shearing schedule and reduce costs thanks to Farming Connect’s Skills Development Programme.

Brothers Aled and Gwyn Morris farm in partnership, running a 350-acre sheep and beef system at Llanfair Caereinion, near Welshpool.

Aled’s 20-year-old son, Rhys, has also been involved in the business since graduating from Llysfas College, in addition to working on a nearby dairy farm.

Rhys has taken advantage of 80% subsidised training through the Skills Development Programme which has included courses in sheep shearing and trailer towing. The training has enhanced Rhys’ role in the business and has enabled savings to be made in transportation and shearing costs at both farms.

The Morris family has also used Farming Connect services to secure the future of their business.

They had been considering the possibility of erecting a wind turbine on the farm to generate power for their own use and to sell to the National Grid. By signing up for the Whole Farm Plan they were able to consider the feasibility of this before proceeding – they received support for specialist tailored mentoring from Cate Barrow of ADAS Wales.

The 50kw turbine has been operational since last autumn and will pay for itself within seven years.

“There are big changes ahead with the Basic Payment Scheme but by diversifying into renewable energy we are cushioning that blow,” said Aled.

The business has also invested in soil nutrient planning through Farming Connect’s Farm Advisory Service. They had soils across the entire farm tested with Geraint Jones of Kite Consulting provided nutrient planning advice based on the analysis and specific cropping plans of the farm.

“We were surprised how high the lime levels were in some of the fields so rather than blanket treat we won’t need to touch those fields. This will save us money and maximise the farm’s productivity,” said Aled.

Farmer Aled Morris with son Rhys towing a trailer, together with their Farming Connect regional co-ordinator Gwenan Ellis, who helped the family access a range of services.

Extension for Farming Connect subsidised services applications

The window for receipt of applications for Farming Connect subsidised services has been extended to Friday 28 November 2014.

The deadline for the receipt of all claims for subsidised services will be 31 March 2015.

For further information contact Menter a Busnes on 01970 636565 or visit www.menterabusnes.co.uk/farmingconnect
<table>
<thead>
<tr>
<th>Date</th>
<th>Time</th>
<th>Event</th>
<th>Location</th>
<th>Contact</th>
</tr>
</thead>
<tbody>
<tr>
<td>23 September</td>
<td>09:00 – 17:00</td>
<td>Planning Surgery: One-to-one professional advice on the planning system (by appointment only – booking is essential)</td>
<td>Bala (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
</tr>
<tr>
<td>23 September</td>
<td>09:00 – 17:00</td>
<td>Business Review Session: One-to-one consultation to guide your business strategies (by appointment only – booking is essential)</td>
<td>Cardigan (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
</tr>
<tr>
<td>23 September</td>
<td>19:30 – 21:00</td>
<td>Discussion Group (Open Meeting): Small scale pig rearing</td>
<td>Y Bull, Llangefni LL77 7LR</td>
<td><a href="mailto:gethin.prys.davies@menterabusnes.co.uk">gethin.prys.davies@menterabusnes.co.uk</a> 07772 694941</td>
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<tr>
<td>24 September</td>
<td>09:00 – 17:00</td>
<td>Business Review Session: One-to-one consultation to guide your business strategies (by appointment only – booking is essential)</td>
<td>Raglan (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
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<tr>
<td>25 September</td>
<td>14:00 – 16:00</td>
<td>Discussion Group (Open Meeting): Poultry options for diversification</td>
<td>Angel Inn, Salem, Llanddilo SA19 7LY</td>
<td><a href="mailto:alun.bowen@menterabusnes.co.uk">alun.bowen@menterabusnes.co.uk</a> 07896 262736</td>
</tr>
<tr>
<td>25 September</td>
<td>19:30 – 21:30</td>
<td>Discussion Group (Open Meeting): Poultry options for diversification</td>
<td>Nant-y-Ffin Hotel, Llandissilio, Clynderwen SA66 7SU</td>
<td><a href="mailto:hefin.jones@menterabusnes.co.uk">hefin.jones@menterabusnes.co.uk</a> 07989 640017</td>
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<tr>
<td>26 September</td>
<td>09:00 – 17:00</td>
<td>Planning Surgery: One-to-one professional advice on the planning system (by appointment only – booking is essential)</td>
<td>Knighton (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
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<tr>
<td>30 September</td>
<td>16:00 – 18:30</td>
<td>Demo Farm Open Day: Focus on soil and pasture management techniques – innovation, sustainability and ensuring a return on your investment</td>
<td>Great House Farm, Llansoy, Usk NP15 1DE</td>
<td><a href="mailto:catherine.smith@menterabusnes.co.uk">catherine.smith@menterabusnes.co.uk</a> 07974 655774</td>
</tr>
<tr>
<td>01 October</td>
<td>09:00 – 17:00</td>
<td>Business Review Session: One-to-one consultation to guide your business strategies (by appointment only – booking is essential)</td>
<td>Newtown (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
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<tr>
<td>3 October</td>
<td>13:00 – 15:00</td>
<td>Farm Event: Maximising rumen potential for milk production</td>
<td>Goldsland Farm, Wenovoe, Cardiff CF5 6BE</td>
<td><a href="mailto:mari.goldsworthy@menterabusnes.co.uk">mari.goldsworthy@menterabusnes.co.uk</a> 07795 432176</td>
</tr>
<tr>
<td>07 October</td>
<td>19:30 – 21:30</td>
<td>Succession Evening: Advice and guidance from professionals</td>
<td>The Celtic Royal Hotel, Bangor Street, Caernarfon LL55 1AY</td>
<td><a href="mailto:einir.davies@menterabusnes.co.uk">einir.davies@menterabusnes.co.uk</a> 01970 636297</td>
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<tr>
<td>08 October</td>
<td>09:00 – 17:00</td>
<td>Planning Surgery: One-to-one professional advice on the planning system (by appointment only – booking is essential)</td>
<td>Newcastle Emlyn (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
</tr>
<tr>
<td>9 October</td>
<td>13:00 – 15:00</td>
<td>Demo Farm Open Day: Balancing the dairy ration to deliver an optimum feed rate</td>
<td>Iton Hill Farm, Portskewett, Chepstow NP26 5TU</td>
<td><a href="mailto:catherine.smith@menterabusnes.co.uk">catherine.smith@menterabusnes.co.uk</a> 07974 655774</td>
</tr>
<tr>
<td>9 October</td>
<td>12:30 – 15:30</td>
<td>Farm Walk: Rotational grazing systems and grassland management</td>
<td>Dinas Island Farm, Dinas, Newport, Pembrokeshire SA42 0SE</td>
<td><a href="mailto:jamie.mccoy@menterabusnes.co.uk">jamie.mccoy@menterabusnes.co.uk</a> 07887 771224</td>
</tr>
<tr>
<td>13 October</td>
<td>20:00 – 22:00</td>
<td>Narberth Grassland Society: Attracting and retaining quality staff</td>
<td>Plas Hyfryd Hotel, Narberth SA67 7AB</td>
<td><a href="mailto:jamie.mccoy@menterabusnes.co.uk">jamie.mccoy@menterabusnes.co.uk</a> 07887 771224</td>
</tr>
<tr>
<td>15 October</td>
<td>11:00 – 13:30</td>
<td>Open Meeting: Rotational grazing beef</td>
<td>Square and Compass Inn, Trevine SA62 5J</td>
<td><a href="mailto:jamie.mccoy@menterabusnes.co.uk">jamie.mccoy@menterabusnes.co.uk</a> 07887 771224</td>
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<tr>
<td>16 October</td>
<td>09:00 – 17:00</td>
<td>Planning Surgery: One-to-one professional advice on the planning system (by appointment only - booking is essential)</td>
<td>Pontypridd (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
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<tr>
<td>20 October</td>
<td>09:00 – 17:00</td>
<td>Succession Surgery: One-to-one legal guidance to safeguard your family business (by appointment only – booking is essential)</td>
<td>Northop (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
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</table>
### AVOID SPREADING ANIMAL DISEASE

Make sure you always clean and disinfect your boots and outer clothing before visiting any farm and before returning to your own farm.

Further advice on good biosecurity practice is available at [www.wales.gov.uk/animalhealth](http://www.wales.gov.uk/animalhealth)

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<td>21 October</td>
<td>09:00 – 17:00</td>
<td>Succession Surgery: One-to-one legal guidance to safeguard your family business (by appointment only – booking is essential)</td>
<td>Corwen (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
</tr>
<tr>
<td>21 October</td>
<td>14:00 – 16:00</td>
<td>Discussion Group (Open Meeting): Reviewing your cattle/sheep sheds to ensure maximum productivity</td>
<td>Lower House, Dolau, Llandrindod Wells LD1 5TH</td>
<td><a href="mailto:lindsay.davies@menterabusnes.co.uk">lindsay.davies@menterabusnes.co.uk</a> 07824 832836</td>
</tr>
<tr>
<td>22 October</td>
<td>09:00 – 17:00</td>
<td>Computer Clinic: One-to-one mentoring to help you maximise your IT skills (by appointment only – booking is essential)</td>
<td>Llandovery (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
</tr>
<tr>
<td>22 October</td>
<td>14:00 – 16:00</td>
<td>Farm Event: Reviewing your cattle/sheep sheds to ensure maximum productivity</td>
<td>Twyl y Cwyddl, Craig-Cefn-Parc, Swansea SA6 5RX</td>
<td><a href="mailto:mari.goldsworthy@menterabusnes.co.uk">mari.goldsworthy@menterabusnes.co.uk</a> 07795 432176</td>
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<tr>
<td>23 October</td>
<td>09:00 – 17:00</td>
<td>Business Review Session: One-to-one consultation to guide your business strategies (by appointment only – booking is essential)</td>
<td>Builth Wells (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
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<tr>
<td>23 October</td>
<td>19:30 – 21:30</td>
<td>Succession Evening: Advice and guidance from professionals</td>
<td>Severn Arms Hotel, Penybont, Llandrindod Wells LD1 5UA</td>
<td><a href="mailto:einir.davies@menterabusnes.co.uk">einir.davies@menterabusnes.co.uk</a> 01970 636297</td>
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<td>28 October</td>
<td>09:00 – 17:00</td>
<td>Computer Clinic: One-to-one mentoring to help you maximise your IT skills (by appointment only – booking is essential)</td>
<td>Dolgellau (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
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<tr>
<td>29 October</td>
<td>09:00 – 17:00</td>
<td>Business Review Session: One-to-one consultation to guide your business strategies (by appointment only – booking is essential)</td>
<td>Gower (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
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<tr>
<td>30 October</td>
<td>14:00 – 16:00</td>
<td>Demo Farm Open Day: Optimising lamb performance and update of forage and crop production</td>
<td>Dol Llys, Trefegwys Rd, Llanddowror SY18 6JU</td>
<td><a href="mailto:adam.watkins@menterabusnes.co.uk">adam.watkins@menterabusnes.co.uk</a> 07531 487928</td>
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<tr>
<td>05 November</td>
<td>09:00 – 17:00</td>
<td>Computer Clinic: One-to-one mentoring to help you maximise your IT skills (by appointment only – booking is essential)</td>
<td>Haverfordwest (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
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<tr>
<td>06 November</td>
<td>19:30 – 21:30</td>
<td>Succession Evening: Advice and guidance from professionals</td>
<td>Plas Coch Hotel, 52 High Street, Bala LL23 7AB</td>
<td><a href="mailto:einir.davies@menterabusnes.co.uk">einir.davies@menterabusnes.co.uk</a> 01970 636297</td>
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<tr>
<td>12 November</td>
<td>09:00 – 17:00</td>
<td>Business Review Session: One-to-one consultation to guide your business strategies (by appointment only – booking is essential)</td>
<td>St Asaph (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
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<tr>
<td>13 November</td>
<td>09:00 – 17:00</td>
<td>Business Review Session: One-to-one consultation to guide your business strategies (by appointment only – booking is essential)</td>
<td>Llangollen (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
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<tr>
<td>13 November</td>
<td>19:30 – 21:30</td>
<td>Succession Evening: Advice and guidance from professionals</td>
<td>Amman Centre, Margaret St, Ammanford SA18 2NP</td>
<td><a href="mailto:einir.davies@menterabusnes.co.uk">einir.davies@menterabusnes.co.uk</a> 01970 636297</td>
</tr>
<tr>
<td>18 November</td>
<td>09:00 – 17:00</td>
<td>Computer Clinic: One-to-one mentoring to help you maximise your IT skills (by appointment only – booking is essential)</td>
<td>Builth Wells (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
</tr>
<tr>
<td>19 November</td>
<td>09:00 – 17:00</td>
<td>Succession Surgery: One-to-one legal guidance to safeguard your family business (by appointment only – booking is essential)</td>
<td>Haverfordwest (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
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<td>Llandysul (venue confirmed when appointment is secured)</td>
<td><a href="mailto:eleri.james@menterabusnes.co.uk">eleri.james@menterabusnes.co.uk</a> 01970 636298</td>
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